

Training

Check if your current provider offers the following services:

Dealer Advantage Group	Your Current Provider	
		Who offers true <i>in-store process consulting and F&I training</i> ? Not just some advice, but hand-in-hand execution with your staff?
		Who offers iPad menu technology that includes full e-contracting of all F&I products as well as usage and production reporting?
		Who offers continual Salesperson and Sales Manager training, including ALL Salespeople and ALL Managers in your dealership?
		Who offers in-store up-to-date compliance consulting, reporting, and training?
		Who offers inventory consulting via experts, data, market trends, and technology?
		Who offers Fixed Ops consulting?

Reinsurance

Check if your current provider offers the following services:

Dealer Advantage Group	Your Current Provider	
		Who offers the ability to reinsure all products and programs, not just VSCs?
		Who offers transparency when it comes to fees?
		Who allows you to choose your own bank?
		Who allows you to choose your own financial planner?
		Who allows you to sweep funds into single trustee accounts to eliminate the investment policy guidelines?
		Who allows you to take loans from earned and unearned premium?
		Who segregates each product?
		Who allows for customization of the reserves of each product?
		Who allows you to override any declined claim?
		Who structures their reinsurance platform to completely eliminate any risk?